

# COLOMBIA

*Briefing on*

SEPTEMBER 6, 2017  
SENATE ROOM, HOTEL ALMA

UNIVERSITY OF CALGARY  
FACULTY OF ARTS  
Latin American Research Centre



## PROGRAM

8:00-8:30am	Registration & Refreshments	
8:30-8:40am	Welcome & Introductions	Michael Doyle (Canpetro, LARC Chair)
8:40-8:50am	Trade Mission	Benigno Rojas-Moreno
8:50-9:10am	Opportunities in Colombia	Consul of Colombia Andrés Talero
9:10-9:30am	Break & Refreshments	
9:30-10:00am	Recent Petroleum Sector Activity & Opportunities, followed by Q&A	Michael Kruchten (Parex), Mark Teare (Canacol), Glen Mah (Gran Tierra)
10:00-10:15am	Questions & Discussion	
10:15-10:30am	Break & Refreshments	
10:30-11:00am	Business in Colombia: Community Relationships, Legal Structures & More	Adrienne O'Reilly (Dentons)
11:00-11:20am	LARC Colombia Project	Alison Redford (Senior Researcher)
11:20-11:40am	Closing Remarks	Pablo Policzer (LARC Director)
11:40am-12:00pm	Questions & Discussion	
12:00-1:00pm	Lunch	

**Michael Doyle**

Michael Doyle is a Professional Geophysicist and Certified Corporate Director (ICD.D) with over 40 years of wide-ranging experience in the finance and development of international energy and resource projects. Mr. Doyle is a principal of privately-held CanPetro International Ltd., and the Chairman of London-based SDX Energy Ltd., a hydrocarbon producing company with assets in Egypt and West Africa. He is also a director or officer of a number of other companies, principally in the petroleum sector. His previous experience includes acting as Chairman of NYSE listed Equal Energy, and as principal and Chief Executive of Petrel Robertson Ltd. where he was responsible for providing advice and project management to clients in Canada and numerous other parts of the globe.

**Mike Kruchten**

*Parex Resources*

Mike Kruchten is Parex's Vice President, Capital Markets and Corporate Planning, responsible for investor relations, enterprise risk management, financial forecasting, and strategic planning. Previously, Mr. Kruchten was Manager, Corporate Planning and Investor Relations, of Petro Andina Resources from 2008 to 2009. Prior to joining Petro Andina, he had several financial leadership roles with BP in Calgary, Aberdeen, and Dubai and began his career as a gas economist with Union Gas (Enbridge) in 1994.

**Glen Mah**

*Gran Tierra*

Glen Mah is a Petroleum Geologist with extensive management experience covering the execution of exploration programs, field development, and asset management for conventional and unconventional hydrocarbons. He has worked with onshore and offshore projects in various petroleum basins in the Americas, Africa, Middle East, and Asia. Mr. Mah was the Chief Geologist with the highly successful Tanganyika Oil Company Ltd. He began working at Gran Tierra in January 2016 as the Director of Exploration, and was promoted to VP Business Development later that year. Mr. Mah has Alberta-registered Professional designation with APEGA, and holds a Bachelor of Science degree with a Specialization in Geology from the University of Alberta.

**Adrienne O'Reilly**

*Dentons*

Adrienne O'Reilly is a member of Dentons' Energy Transactions, Corporate, Securities and Corporate Finance, and Mergers and Acquisitions groups, with a focus on structuring, finance and governance, and international natural resource law. She represents a number of junior oil and gas exploration, production, and service companies, and has been involved in transactions in North and South America, Australia, and the Middle East. She has extensive experience in advising clients on matters relating to corporate finance, mergers and acquisitions, and offshore structures, as well as preparing, negotiating, and advising on a variety of energy-related agreements. Adrienne also counsels clients on foreign anti-corruption matters (Corruption of Foreign Public Officials Act), and has experience in lending transactions, acting for both lenders and borrowers, including cross-border secured lending.

**Pablo Policzer**

*University of Calgary*

LARC Director Pablo Policzer is an Associate Professor of Political Science at the University of Calgary. A specialist in comparative politics, his research focuses on the evolution of violent conflict in authoritarian and democratic regimes. His book *The Rise and Fall of Repression in Chile* (Notre Dame University Press, 2009) won the 2010 award for best book in Comparative Politics from the Canadian Political Science Association. He obtained his PhD in political science from the Massachusetts Institute of Technology, and his BA (Honours, First Class) in political science from the University of British Columbia.

**Alison Redford**

*Senior Researcher*

Alison Redford QC now serves as a World Bank Advisor on Gas Sector Reform in Pakistan, and in other jurisdictions, helping develop new approaches to upstream regulation and community engagement. She served as Premier of Alberta from 2011 to 2014, and prior to that as Minister of Justice and Attorney General. Her government created the Alberta Energy Regulator, bringing together environmental regulation, resource conservation, economic development and first nations consultation in all

energy upstream projects. She has been deeply involved in dialogue around energy, infrastructure, and the environment in the United States and across Canada, and was instrumental in developing the Canadian Energy Strategy, a true Canadian agenda on climate change, renewable energy, a post carbon economy, innovation, and energy literacy. Her career has been primarily focused on institutional change and public sector reform and governance of regulatory institutions in post conflict situations, including South Africa, Afghanistan, Bosnia, and Sub Saharan Africa on behalf of the United Nations, the Commonwealth, and the European Union.

**Andrés Talero**

*Colombian Consul General*

Andrés Talero became the first Consul of Colombia for Alberta and Saskatchewan in April 2013. Mr. Talero was born and raised in Bogotá, Colombia, his father was a former Justice of the Supreme Court, and a long-time professor of criminal law at the Catholic University of Bogotá. Mr. Talero studied law and economics at Javeriana University in Bogotá, and then he pursued a career in mass media and journalism, working in a number of leading Colombian magazines and newspapers. At an early age, Mr. Talero became interested in public affairs and political activism, helping to launch the movement led by Luis Carlos Galán, the prominent Liberal Senator who was murdered by drug lords in 1989, shortly before a presidential election he was bound to win. Mr. Talero was appointed Consul General in Miami, Florida in 1993, where he served for two years, after which he returned to the media industry and to develop new online ventures and startups.

**Mark Teare**

*Canacol Energy*

Mark Teare is the Senior Vice President of Exploration at Canacol Energy, which he joined in 2009. Previously, Mark was at AEC International and EnCana where he held a series of senior management positions in Ecuador and Brazil. Over his 30-year career, he has accumulated extensive experience with a number of senior international Canadian energy companies operating in North America, South America, and Australasia. He holds a M.Sc. degree in Geology.



Hosted by the Latin American Research Centre (LARC) and the Consulate of Colombia in Calgary, this pre-mission briefing on Colombia will provide insightful and practical information on conducting business in the country. The sessions are in preparation for the Government of Alberta and the Federal Government's upcoming trade mission in November focusing on the region's energy sector, which was created with the goal of supporting Alberta companies grow their businesses and expand into new markets.